

# THE Thompson FAMILY

## 2021 Year in REVIEW

Many have had a difficult year this year with illness, loss, uncertain employment, and isolation due to continued COVID-19. We know this past year has been full of challenges, and we hope that the coming year brings more certain times for your family. We are sending all our good wishes for better days ahead.

So, as we look at each new year as a book with 365 blank pages. Let's hope we write a new best seller in 2022!



We traveled to Orlando, Dallas, and Nashville on business, and got a little down time in each one. We travelled with Bri and friends to the mountains outside Asheville and to Puerto Rico!

Betsy and I did get to go on our December trip to Antigua! Our end of year recoup, recover, and rest trip to get ready for 2022!



We are excited for planned travel in 2022 to Las Vegas, Jamaica, Colorado, California, and 1 more warm tropical place!

Our 4-legged family had a good year. **Lucky** did have a back injury from jumping too much but he quickly recovered. **Maverick** is still crazy and guarding the backyard, and **Karma** is enjoying her private space in the back of Betsy's closet!



### CELEBRATED!



Alan	59	Lucky	8
Betsy	4?	Karma	5
Brianna	15	Maverick	2

Lucky Homes 3



Look out world, Brianna got her permit and will be on the roads soon with her Honda Accord she got for Christmas and Birthday.

Brianna made the **Cape Henry Collegiate Tennis team**. She also finished the 1st Semester of her Sophomore year with **straight A's!**



**Alan** got a new bike to ride and has even registered for a race in 2022. The answer for how many bikes do you need is always  $X = N + 1$

**Betsy** went on a girls trip to Destin, FL with some longtime friends. They made it back alive and I didn't get called for bail money! They also did a girls trip to the Outer Banks and as far as I know the house is still there.



**Betsy said she was going to run more in 2022... Alan asked who was going to be chasing her?**

# Lucky Realty

## 2021 Year in REVIEW

We all started 2021 looking for a year better than 2020. For some of us, 2021 was a record year. We know that many still suffered in 2021 due to COVID-19 issues and something new, staffing issues! Whether you were a business owner, trying to hire staff, or an employee working extra hard because of staffing shortages, we salute and admire you for working hard and pushing thru it! We were fortunate to have a great year in real estate sales, although it was absolutely one of the most stressful years ever. When there are 5+ buyers for every home, competitive offers all the way around, and stressful timelines to try and get buyers a place to live, believe me, we are feeling the stress and worked more hours this year than we ever have trying to make it work for our clients.

### CELEBRATED!

We sent out over 600 Lottery Birthday Cards and delivered 194 Birthday Cakes! Make



sure we have your birthday on our list because this year we are going to be doing even more birthday surprises!

**Betsy** was voted COVA Magazine BEST AGENT in Coastal Virginia! And **Lucky**

**Realty** was voted the Top Real Estate Company in Coastal Virginia! **Alan** was elected to the Hampton Roads REALTORS Assoc. Executive Committee. **Betsy** is also on the local **YMCA Board of Directors**.



We won the **Diamond Award For Small Teams** at the REALTOR® Circle of Excellence Awards which is the highest level given!



We were able to hold 4 major events, our Strawberry Patch, Pumpkin Patch, Thanksgiving Pie Pickup, and our first Get Lucky event at Big Ugly Brewery! We have a great new event in the planning stages for 2022 so look out!



**Lucky Is Local!** We work hard to support our local community, Great Bridge, Chesapeake, and Coastal Virginia. We did our first quarterly local gift with **MADD Seasoning** and it was a huge success. We also delivered Birthday Cakes from **Bizzy Bees Baking** and **Tracy's Treats** made 260 pies for our Thanksgiving Pie event. We are proud of our to live in American and to support our local active duty and Military veterans with over 2,000 flags delivered!

**Betsy and Alan continued to network and teach other agents around the country on real estate topics and on working together as a couple!**



Our Team grew this year! **Keren, Lisa** and **Sierra** joined the team with **Amanda** and **Vikki**. Keren is our marketing manager, developing all our great content. Lisa is a Buyer Sales Associate insuring our buyers get the best service every day, and Sierra is our personal assistant and family manager. The entire team is here to bring luxury concierge service to every transaction and we couldn't do it without them.

**Alan told Betsy "Cooking is easy."  
Betsy said "It's not easier than not cooking!"**