

WELCOME TO

THE JOHNSON TEAM'S  
**BUYING INFORMATION SESSION**

.....

- Thank you for taking the time to come meet with us! •

**FEEL FREE TO ASK QUESTIONS . . .  
THERE ARE NO BAD ONES !!**

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ALL ABOUT  
YOU

TELL ME ABOUT YOURSELF

.....

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WHAT DO YOU ALREADY KNOW ABOUT  
**THE BUYING PROCESS?**



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TELL ME ABOUT YOUR  
**IDEAL HOME!**



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WHO YOU WORK WITH  
**MATTERS!**



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THE FUN PART

# THE HOME SEARCH



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# THE OFFER PROCESS

## SETTING UP FOR SUCCESS

- BACKGROUND RESEARCH
- TRADITIONAL VS. MULTIPLE OFFERS
- HOW WE HELP SET YOU UP TO SUCCEED



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# CLAUSES, CONDITIONS AND HOW WE PROTECT YOU

- FINANCE
- INSPECTION
- STATUS CERTIFICATE

## OTHERS:

- BROOM SWEEP
- GROW OP
- REVISITS
- GOOD WORKING ORDER
- POOLS
- ...ETC.





IMPORTANT FIRST STEP

# MORTGAGE PRE-APPROVAL

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- BANK VS. MORTGAGE BROKER
- LOCK-IN RATE



# DEPOSIT AND DOWNPAYMENT

- HOW MUCH & WHEN?
- MORTGAGE INSURANCE
- RRSP



# CLOSING COSTS

## & OTHER EXPENSES TO CONSIDER

- REMAINING DOWNPAYMENT
- LAND TRANSFER TAX
- LEGAL FEES

### OPTIONAL:

- CMHC
- HOME INSPECTOR
- MOVING COSTS



LET'S DO SOME RESEARCH AND  
LOOK AT SOME PROPERTIES

**BECOME AN EDUCATED BUYER**



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ANY ADDITIONAL QUESTIONS ?

THANK YOU  
FOR COMING!

